Evolving Nature of Content Delivery

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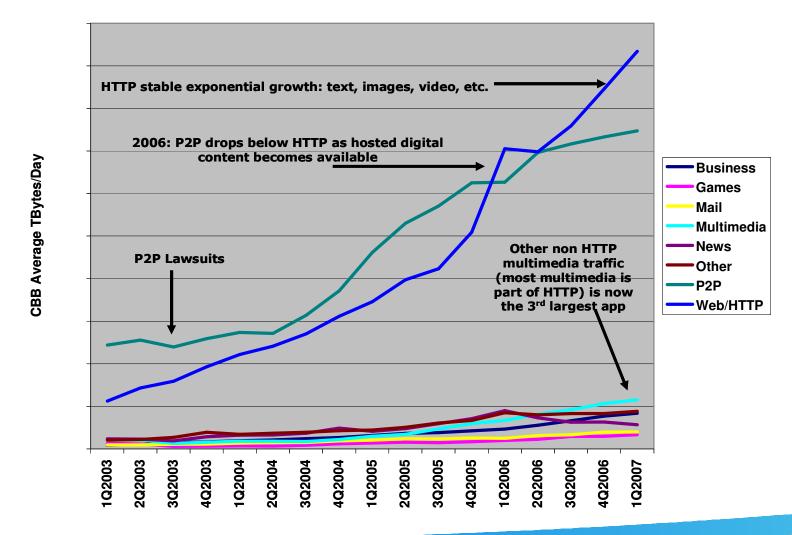
Content meets network

Network traffic growth is being driven by content

Network-optimized solutions offer the best performance and scale economies

Solutions involving caching, multicast and P2P will be part of the content and network service provider ecosystem

Backbone Application Growth: 1Q07



Content Delivery Dimensions

• User experience



Network Efficiency



Security



Content Protection



Performance



Manageability

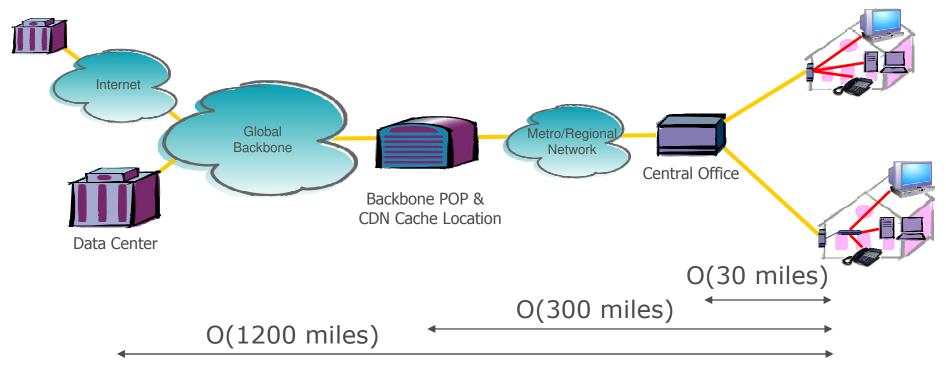


• Revenue Model



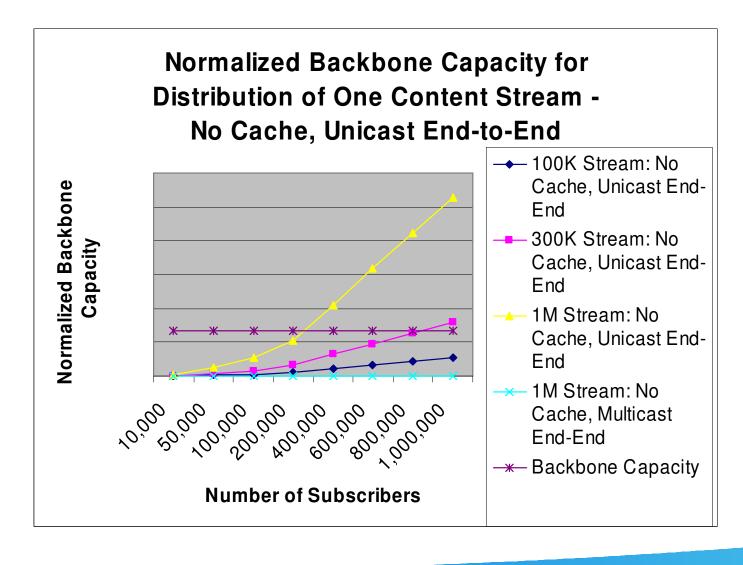
Content delivery solutions such as P2P are evolving to meet these needs

Network Costs of Content Delivery

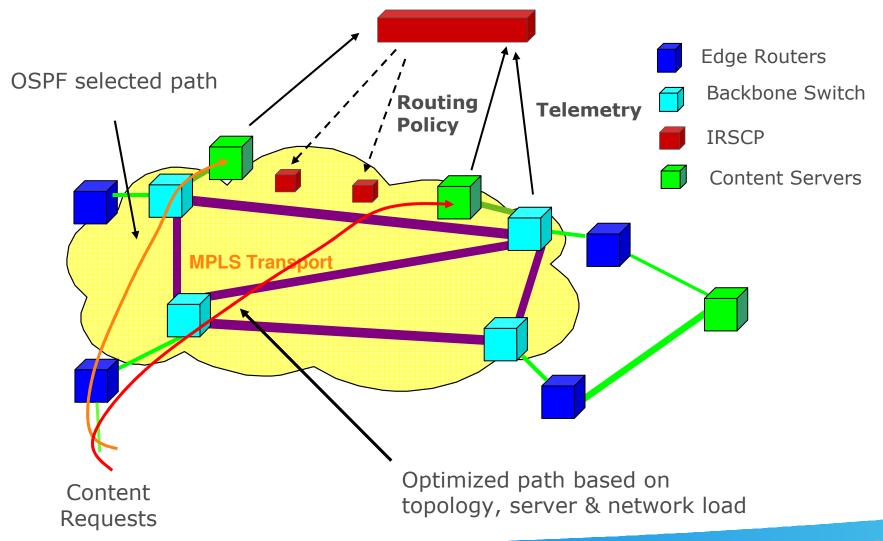


- Traditional P2P and unicast are inefficient in use of network resources.
 - => \$\$\$
- Network optimized solutions
 - Multicast for live content
 - CDN caches for popular non-live content
 - Peer-assisted near VoD that cooperates with infrastructure (future?)

Capacity Tradeoffs - One Content Stream



Intelligent Routing Service Control Point (IRSCP) Network & Application Aware Load Balancing



Our Approach

Unified approach to efficient support for content delivery using

- Caching with intelligent redirection
- Multicast

Research underway: topology-aware P2P

- Leverage client storage for high-quality near VoD
- Integrated with network-based cache and multicast
- Maintain quality minimum (i.e., zero) user perceived interruptions while watching arbitrary length content

Service provider solution

- Scalable, high performance, network optimized solution